

We write to you to voice our concerns about the proposed 5% tax on Airbnbs.

- We are Mum and dad investors, having both worked for nearly 40 years we have supplemented our retirement income with our Airbnbs This gives us an opportunity to still contribute, stay active and interested, and provide guidance and help to our guests.
- We employ Tasmanians in a range of jobs from cleaning, management, trades people and linen services
- We are proud local advocates for promoting Tasmania and all it has to offer - food, attractions, wine, travel routes etc
- During major events, conferences, sporting events etc there is not enough accommodation without Airbnb
- We are taxed not only with GST, land tax but in Hobart we pay double the rates.
- The money we earn stays in Tasmania, unlike hotels, who of some, do not pay tax but ship profits offshore
- Our Airbnbs are curated homes to bring people joy and comfort whilst staying.
- The experience is personal
- Families and elderly are our target market as it is a cheaper alternative to expensive hotels. Many people comment that it is like staying at home!

We have worked hard for 9 years providing our accommodation and feel that a tax specifically on Airbnbs is unfair. We constantly are blamed for the lack of affordable housing but the problem its not ours alone. Why can't a city tax be considered that is applied to all tourists visiting the state, similar to those found in Europe?

Large hotels appear to be exempt from being challenged. Recently, when the Foo Fighters were in the state the hotels were charging upwards of \$800 per room. Our Airbnbs did not change our price, as we have morals.

I ask that our point of view be considered in your deliberations.

Kind regards

Kym and Darrell CLARK